



DXN MARKETING INDIA PRIVATE LIMITED
No.69 (old No.29) Eldams Road, Teynampet, Chennai-18
E-mail ID for South India: sashi@dxn2u.com
E-mail ID for North India: stknorth@dxn2u.com

TEMPORARY STOCKIST APPLICATION FORM

Name of Applicant :

Distributor ID No : & Status: D.O.J:

Mobile No:.....Email ID:.....

Place of apply:.....Dist.....State:.....

Native Place: Yes / No. If No please mention the place:.....

Nearest Service Center: Place:.....Distance:.....(KM)

Please fill up the latest 3 months PPV & TGPV in the below boxes.

| Month of : | | Month of: | | Month of: | |
|------------|--|-----------|--|-----------|--|
| PPV | | PPV | | PPV | |
| TGPV | | TGPV | | TGPV | |

Proposed Temporary Stock point Namd & Address with contact details

Proposed Service Center Name:.....
(Not to use "DXN" name in Service Center Name)

Service Center Proposed Address:

State:.....**PIN Code:**.....

I hereby agree to complete Temporary stock point formalities with necessary documents, within 30 days of receipt of mail from the company to sanction the place of stockpoint application. I agree that incomplete submission of application or non submission of application within 30 days, shall lead to cancellation of sanctioned stockist place. The same shall be allotted for any other Distributor without any prior notice.

Applicant's Signature

Date:



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Temporary Stockists Terms & Conditions

- ◆ Applicant should be an Active Star Agent with total group PV of 20,000
- ◆ Applicant should maintain his personal PV regularly (consecutive of last six months)
- ◆ Applicant should provide recommendation letter either from his upline diamond or from any DXN Leaders(Star Diamond & above), who intend to support the growth.
- ◆ Applicant should apply the Temporary Stock point whose distance should be more than 7 kms away from the existing authorised stock point.
- ◆ The Temporary stockist will be appointed morethan 7 kms radius from the other Temporary stock point / Permanent stock point.
- ◆ Applicant residence /living place should be within a radius of 5 kms from the Temporary stock point place.
- ◆ The Temporary stockist will be appointed on probation period of 6 (six month) from the date of appointment. Management reserve the right to extend and discontinue the probation period.
- ◆ The Temporary stockist should convert itself to Permanent stockist within 6 months from the date of appointment by following all the terms & conditions of Permanent Stock point.
- ◆ The Temporary Stockist shall ensure to achieve the minimum monthly sales (calculated based on Distributor Price of the Products) of Indian Rupees Fifty Thousand (Rs.50,000/-) per month
- ◆ The Temporary Stockist shall maintain minimum Products inventory of Indian Rupees Thirty Thousand (Rs.30,000/-) at all times
- ◆ The Temporary Stockist shall carry out all transactions with Distributors and customers using the Company's Online Billing System (OBS) and shall be responsible to ensure the transactions are promptly and correctly billed and recorded, and all cash bills shall be properly documented thereof. For each and every transaction, Distributors and customers must be issued/given with proper cash bills generated by OBS.
- ◆ The Temporary Stockist shall ensure its prompt delivery of Products to the Distributors or customers within the allotted Area.
- ◆ The Management has sole right to terminate or withdrawn of Temporary stockist without any notice if no improvement has been observed in the sales.
- ◆ Initial Investment Rs.75,000/- (Rupees Seventy Five Thousand)
- ◆ Supplementary order value is Rs.35,000/-, If less than Rs.35,000/- Temporary Stockist bare the full courier cost.

- ◆ **The Temporary Stockist shall distribute products on first in, first out basis (FIFO).**
- ◆ **Temporary Stockists addresses will not be published in the company's website.**

◆ **Infrastructure & Online Facility**

- ◆ Single Room with Product Display & Product Storage (House / Commercial Place)
- ◆ Computer, Printer & Net Connection

◆ **Registration**

- ◆ GST Registration,
- ◆ FSSAI Registration and other local state registration.

(Temporary Stockist should file the GST returns on time to time without fail and submit relevant documents to the company on monthly basis)

◆ **Temporary Stockist Commission Structure**

- ◆ Six (6%) percent from total Sales Value (SV) of the Products that were sold by Temporary Stockist in any particular month.
- ◆ There will be no other incentives or benefits entitled by the Temporary Stockist apart from the above commission.

◆ **Minimum Knowledge About DXN Company**

- ◆ Business Opportunity Meeting
- ◆ Product Knowledge
- ◆ Marketing Plan

◆ **Submission of Distributor Enrolment form & GST Invoice to the company**

- ◆ 1 to 25th of registered distributor form should be reach us before 28th of every month.
- ◆ 26 to 30th / 31st of registered distributor form should be reach us before 4th of next month.
- ◆ GST Tax Invoice should be Submit on or before 20th of every month.

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